

## GL Profit and Loss Statement

05/01/2011 To 05/31/2011

06/28/2011 12:46:01

Page 1

	Curr Period Amount	Curr Period % of Net Rev	Year To Date Amount	Y-T-D % of Net Rev
<b>Operating Revenue</b>				
<b>Revenue from Operations</b>				
Consulting Income	34,000.00	97.44%	143,500.00	97.70%
Reimbursed Expenses	892.27	2.56%	3,379.62	2.30%
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<b>Net Revenue</b>	<b>34,892.27</b>	<b>100.00%</b>	<b>146,879.62</b>	<b>100.00%</b>
<b>Operating Expenses</b>				
Auto - Fuel	361.84	1.04%	1,733.53	1.18%
Auto - Insurance	362.14	1.04%	737.69	0.50%
Auto - Lease	555.14	1.59%	2,775.70	1.89%
Auto - Registration	195.00	0.56%	195.00	0.13%
Auto - Repairs & Maint.	2,108.49	6.04%	4,856.72	3.31%
Charitable Donations	0.00	0.00%	200.00	0.14%
Computer Services	133.00	0.38%	621.00	0.42%
Consulting Services	40.50	0.12%	753.50	0.51%
Dues & Subscriptions	481.95	1.38%	4,740.55	3.23%
Insurance - Business Liability	381.00	1.09%	512.00	0.35%
Insurance - Health	525.25	1.51%	6,693.04	4.56%
Insurance - Life	363.20	1.04%	794.78	0.54%
Interest	0.00	0.00%	1,270.31	0.86%
Meals - Client	943.03	2.70%	2,428.35	1.65%
Meals - Staff Meetings	313.33	0.90%	1,182.40	0.81%
Meals - Travel	0.00	0.00%	281.75	0.19%
Office Supplies	409.20	1.17%	572.43	0.39%
Payroll Gross Wages - Officers	9,692.32	27.78%	48,461.60	32.99%
Payroll Tax Expense	741.46	2.12%	4,239.31	2.89%
Postage, Delivery, Copies	34.24	0.10%	274.07	0.19%
Prof. Fees - Accounting	374.48	1.07%	4,149.64	2.83%
Rent	545.00	1.56%	2,725.00	1.86%
Seminar & Conference Fees	100.00	0.29%	100.00	0.07%
Telephone	232.05	0.67%	1,149.67	0.78%
Travel - Hotel & Airfare	(105.00)	-0.30%	2,056.67	1.40%
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<b>Total Operating Expenses</b>	<b>18,787.62</b>	<b>53.84%</b>	<b>93,504.71</b>	<b>63.66%</b>
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<b>Total Operating Profit(Loss)</b>	<b>16,104.65</b>	<b>46.16%</b>	<b>53,374.91</b>	<b>36.34%</b>
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<b>Net Profit (Loss)</b>	<b>16,104.65</b>	<b>46.16%</b>	<b>53,374.91</b>	<b>36.34%</b>